



# GOVERNMENT MEETING PROFESSIONAL

SOCIETY OF GOVERNMENT MEETING  
PROFESSIONALS

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**Want to comment on an article or want additional information on a topic? We want to hear from you! E-mail the associate editor at: [LynnetteLy@aol.com](mailto:LynnetteLy@aol.com)**

## The Inside Scoop on Norfolk 2002

*By Charles S. Sadler, CHSP, 2nd Vice President SGMP*

The rites of spring are a time-honored occurrence and I cannot think of a more exciting, beautiful location than Virginia, the Old Dominion, for SGMP's Annual Education Conference. This year, May 15-19, 2002 the historic seaport city of Norfolk will be our host. As your Logistics Chair and Education Chair for the conference, I am honored to invite you to my hometown. Home to the world's largest naval base, you will be amazed at what this quaint port city has in store for you. Steeped in naval and military tradition since its founding you will find a treasure trove of historic sites, an active vibrant waterfront, a made-for-walking city, dynamic nightlife, the best seafood on the East Coast, and of course great shopping.

The two host hotels, the Norfolk Marriott and the Sheraton Waterside, are beautiful luxury hotels poised to accommodate our rooms, meetings, and meals. All the convention activities with exception to the exhibition show are in one location at the Norfolk Marriott.

There are so many good reasons to be at the National Conference; where should I begin? At this conference you will have the chance to look at where SGMP has come from, where we are, and where we are going as we celebrate our 20<sup>th</sup> year.

Join SGMP members Wednesday evening, May 15th, for the opening reception along the waterfront at the Nauticus Maritime Center; an exciting museum of naval history, oceanography, and interactive games and displays. Berthed next to Nauticus is the battleship USS Wisconsin. The opening reception is always a great place to find your old SGMP friends and make new ones.

Thursday morning get ready for the opening keynote speaker and the start of the educational sessions. Special emphasis has been placed on providing top-notch speakers and educators. You will find special tracks just for the suppliers that should not be missed. Programs will include trade show tips, customer service, and an insider's guide to how a hotel can maximize its sales in GDS (programs like Sabre and Apollo). Planners will find new topical workshops for this year that cover meeting planning, personal growth, technical skills, and future trends. These programs alone

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## From the Desk of the President: Taking the Lead?

By Cheryl Thompson, CMP

Many have begun the process of identifying nominees and verifying eligibility to elect chapter officers for the coming year. Some chapters are on a one-year cycle, others are on a two-year cycle; no term may exceed two years.

While the process is being coordinated by the chair of your Chapter Nominations and Elections Committee (usually your immediate past president) a committee may be assisting with the effort. Chapter elections are to be completed prior to June 1, 2002. Voting is by ballot, except when there is only one nominee for each office or position, in which case the election may be by voice. Election of chapter officers may be held at a chapter business meeting, provided that all chapter members are notified of the scheduled elections by chapter newsletter or other written means, at least once and at least forty-five days prior to the scheduled election. Your chapter bylaws establish the number of chapter voting members (present and voting) to constitute a quorum.

You might be wondering why I'm telling you this. First of all, you should be aware of the process; however, more importantly, I am asking you to think about a leadership role in your chapter. Each chapter board can use talented, energetic, creative people with just a little bit of time.

Volunteerism? Sure, it is a nice thing to do, but guess what? This is a job you will definitely get more from than you are asked to give!

Are you looking to build your skills in marketing, accounting, and leadership? This is the place. Do you want to try your wings out by doing something new and different in a non-threatening environment? Here's your chance. Are you relatively new and want to get to know the group a little better? Serving on your board is a great place to start.

There are tons of benefits that serving your chapter can afford you. All you have to do is let someone know you are ready, willing, and able to step up to serve!

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should be the main reason to attend — gain tips to make your job easier.

The luncheon on Thursday will give Cheryl Thompson, CMP, the opportunity to present her State of the Society Address. You will not want to miss the exciting future and current happenings Cheryl is leading the National Board to accomplish. On Thursday, chapters will shine when a special gathering is held to honor the entries and winners of the Newsletter and Program of the Year competitions. This is Kristi Griffith's (national treasurer) pet project and she plans to provide you with an exciting special awards program. You can bet the 20<sup>th</sup> Anniversary Chapter Awards presentations will be special.

Come to Norfolk and the Virginia Tidewater area for its diverse venues of social events. Thurs-

day night get ready to go to Virginia Beach for a great reception and a look at the largest resort city. From the first settlers coming ashore in 1607 to the Annual National East Coast Surfboard competitions, Virginia's beaches have always attracted and welcomed people from around the world. We are going to have a great time and you might even get some sand in your pants!

Now here are some more great reasons to come to Norfolk. Friday is our exhibition show where our suppliers can showcase their hotels and cities and our planners can show how much we appreciate their continued support. You can expect 200 booths at the Scope, Norfolk's round spaceship-like exhibit hall. Trolleys will transfer you back and forth from your hotel for the short 3-minute ride to the Scope or you can take a leisurely

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8-minute walk. The Scope is also the site for Friday's fun and entertaining luncheon.

Suppliers, this is another great reason to exhibit this year as the attendance to the 2002 conference is expected to be the largest ever. The close proximity of chapters to Norfolk will afford many planners, federal and state, to attend simply by driving! You can't afford to miss this opportunity.

After this full exciting day, it is time to come together at our Annual Sam Gilmer Awards Dinner that night. This is a special evening, as we have the unique opportunity to honor and recognize individuals for their outstanding contributions to the society. We also get a sneak peak of next year's site as the city of Orlando hosts our dinner and the 2003 Education Conference.

Saturday morning begins with morning sessions specially designed for planners and suppliers and a set of workshops presented by the Chapter Presidents Roundtable. This is followed by our closing luncheon and well known national speaker Willie Jolley, to entertain and enlighten us as our conference ends. After lunch, the rest of the day is yours and Busch Gardens Williamsburg has invited members to this wonderful theme park that is just as fun for adults as well as the kid in all of us.

The 2002 conference will be full of planned events, however, you should also plan to take advantage of the pre- and post-conference activities

that will be available. Colonial Williamsburg has planned some fantastic golf packages and historic tours. Williamsburg is Virginia's colonial capital and is the largest intact 17th century city in America. You can walk down the same streets and eat in the same taverns as some of our earliest famous Americans, such as George Washington, Thomas Jefferson, and Patrick Henry. Nearby is Hampton, America's oldest English speaking settlement, the home of NASA, and an exciting Air and Space Museum. The port city of Norfolk is just a ferry ride across the Elizabeth River from Norfolk, where you can stroll through the historic neighborhoods. Even Richmond is only 90 miles from Norfolk where you can visit national Civil War sites, the largest collection of Faberge jewels outside of Russia, and a city known for its diverse collection of four centuries of architecture.

Much work and planning has been done before we even set foot in Norfolk. A special thanks goes out to Carl Thompson, SGMP Executive Director, and the committees of the Old Dominion and NAT-CAP chapters headed by Gloria Colvin and Melody Kebe the respective chapter presidents. Everyone on this conference team has had their hand on the *Helm of Education*; excitement, entertainment and enlightenment all with the goal of executing the best and largest education conference you will have had the opportunity to attend in 20 years!

## **SGMP Raises Funds for St. Mary's at the National Conference in Norfolk**

*By Janet Howell*

The St. Mary's Home for Disabled Children in Norfolk, VA will be the beneficiary of SGMP's fundraiser at the National Conference, May 15 – 19, 2002. I recently had the privilege of touring St. Mary's to learn more about this worthy charitable organization.

St. Mary's provides a home to approximately 88 needy children, ranging from newborn to 18 years of age. These children suffer severe disabilities resulting from birth disorders, accidents, illnesses, or child abuse. It is the only home of this kind in the state of Virginia. The average length of stay is 15 years. Whether a child needs an apnea monitor, feeding tube, or favorite toy, St. Mary's is adaptive to each child's needs. After the children are fed and tucked in bed, the care does not end. Over 200 employees tend to their needs, 24 hours a day. St. Mary's employs registered nurses, licensed practical

nurses, certified nursing assistants, occupational therapists, a dietitian, a pharmacist, and a dentist. Many skilled professionals provide services from medical care and therapy to food services, sewing clothes, repairing wheelchairs, and driving a bus to transport children to the zoo or the circus.

St. Mary's is associated with the Eastern Virginia Medical School, the schools of nursing of local hospitals and colleges, and the dental hygienist program at Old Dominion University. Through the city of Norfolk's public school system, each child receives a specially designed educational program on site or within the city public schools until age 18.

Family relationships and activities are important to the children at St. Mary's. Special events and programs provide opportunities for families to be involved in their children's lives. Parents may take their child out for the day or overnight on holidays,

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## Message from the Editor

By Carl C. Thompson, Executive Director, SGMP

We're really anxious to see you all at the SGMP Annual Education Conference *At The Helm Of Education* scheduled to be held in Norfolk, Virginia, May 15-19, 2002. The city of Norfolk is excited about showing all of us just what southern hospitality is all about. The comment has been made from our wonderful hosts in Norfolk that we all may want to relocate once we get a real taste of their wonderful city. You'll all get a taste of Norfolk during the opening reception Wednesday evening that will be held at Nauticus.

Once again, the workshops planned during the conference are second to none. We are sure to keep you busy and excited from day to day. Our program will have a little different twist to it this year. On the afternoon of Thursday, May 16th, we will have a business/awards meeting. This is a different venue in that we will have the business meeting to discuss the accomplishments of our last year and inform you of the plans for SGMP for the next year. After that portion of the meeting, we will devote the time needed to recognize the CMP study program graduates, the Program of the Year, and Newsletter of the Year winners, and other well deserved awards. That evening we will get a real taste of the East Coast beaches. There will be a fabulous evening sponsored by the Virginia Beach CVB. They are not releasing too much information on what will be taking place that evening, only that the Beach Boys will be envious.

Friday morning we will officially open our "Exhibition" show, followed by a wonderful patriotic luncheon. I would like for all of the planners to keep in mind that we expect them all to participate in the exhibition. Our suppliers have gone through major expense and trouble to showcase their properties and destinations, and after all, they are our preferred vendors, and THEY SUPPORT your organization, and we must SUPPORT THEM. Without the continued support from our supplier members, SGMP would not be where it is today.

Friday evening is the highlight of the conference. Our annual Sam Gilmer Awards banquet will begin at 8:00 pm. This year, the banquet has a very special significance because SGMP will be celebrating its 20th Anniversary. We have invited Mrs. Ruth Gilmer to be present to assist in this very special "Gilmer" presentation.

After our workshops on Saturday morning and the closing luncheon, you will have time to tour the historic city of Norfolk, and then participate in an outing to Busch Gardens European theme park. Sunday you will depart for home, leaving behind fond memories of another wonderfully successful conference.

I'll see you all there, to participate in the workshops, Exhibit Show, wonderful social events, and to gather once again to renew old acquaintances.

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weekends, or other special occasions. Visits are welcome at any time. A special 800-number is used by long distance families to keep them in touch with their children. Parents that live outside Hampton Rhoads are able to take advantage of a special hotel package through the Radisson Hotel in Norfolk.

St. Mary's is busting at the seams! St. Mary's has outgrown its home. Last year the board purchased eight acres of land for a new building that would cover approximately 83,000 square feet – twice the size of the current one. The new building would provide larger corridors for easy access, larger classrooms and activity areas, and piped in oxygen for those children currently dependent on ventilators.

Since 1944, St. Mary's Home for Disabled Children has provided a special place for Virginia's most medically fragile, severely disabled children. Many of these children could not survive even one day without the care they receive at St. Mary's. Although it costs more than \$7,000 a month to care for just one child (that's basic care – no toys, clothes, or other extras), the Home turns no child away due to a family's limited financial resources.

We are asking members to give generously to this deserving cause. I have seen the facility and the challenging conditions it faces. Your donation to this charity would make a difference in the lives of 88 needy children.

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St. Mary's is a private, non-profit 501c(3) organization (donations are tax deductible), licensed by both the Virginia Department of Health and the Virginia Department of Mental Health and Mental Retardation. It is governed by a board of trustees, and directed by a licensed nursing home administrator. You can visit their Web site at

[www.saintmarys.home.org](http://www.saintmarys.home.org). For more information or to make a donation contact: Janet Howell, Fundraising Chairperson; SGMP — Old Dominion Chapter, VCU — University Student Commons; P.O. Box 842032; Richmond, VA 23284-2032; [jrhowell@vcu.edu](mailto:jrhowell@vcu.edu); 804-828-9502.

## Old Dominion Annual Education Conference Receives Rave Reviews

*By Debra Kilpatrick*

The Old Dominion Chapter's Education Conference was kicked off on the evening of January 10, 2002 with a scrumptious welcome reception at the Chesapeake Conference Center, hosted by Jane Wrenn, CMP. The staff of the Chesapeake Conference Center outdid themselves! This was a wonderful opportunity for everyone to see this outstanding facility, mingle with friends, and meet new and prospective members. Following the reception, the Old Dominion Board of Directors held their monthly meeting in the Board Room at the Conference Center.

On Friday, January 11, 2002, the day started early with a lavish continental breakfast provided by our host property, the Holiday Inn Chesapeake. Barbara Starnes and the hotel staff were so gracious and accommodating. They really went out of their way to make everyone feel welcome! Following the breakfast, our president, Gloria Colvin, welcomed the 45 attendees and we got straight to work. We had a full day planned.

Our keynote speakers were Sara Torrence, CMP, and Richard Green who gave an in-depth presentation on the APEX (Accepted Practices Exchange) initiative. The presenters were very knowledgeable on this subject and it was easy to see they really believed in the project.

The concurrent workshops were very well received and kept everyone talking about all the information they had absorbed. We all wished we could have gone to more than one workshop!

Connie Elliott, CMP, presented the *Looking for Leaders* workshop that has been so successful at past national conferences. Connie took what is normally a full day course and condensed it to an hour and a half! This meant she could only touch on the highlights of the course. I invite any of our members who have not done so, to attend the *Looking for*

*Leaders* workshop at the National Education Conference in Norfolk in May. This in-depth presentation will start at the National Conference and continue throughout the following year.

Bill Howell gave an outstanding presentation in his workshop titled, *The Necessity of Good Customer Service*. This presentation received fantastic reviews. The attendees gave the workshop the highest marks and even recommended it as a workshop for the National Conference! We took their suggestions and Bill will be repeating his workshop in Norfolk! This is great news for those of us who could not hear him in Chesapeake.

Dale Gustafson, CMP, Laurie Vest, and Carleen Lombardo presented the third workshop entitled *CMP-Weakest Link*. This was based on the television game show and all the questions were from the *CLC Manual* and from prior CMP exams. We played two rounds filled with much laughter at ourselves, as well as discussions on the questions and answers. The winners of the two rounds were Lonnie Woods and Sandra Brashear. The attendees at this workshop recommended it for a chapter program.

The workshops were followed by a delicious lunch where *everyone* got to hear Connie Elliott speak. She talked about what SGMP has done for her in her career and what it can mean to others. Her talk was inspiring and very well received.

The trade show followed lunch and it was very successful for the chapter. All funds raised by the exhibit fees for the trade show are going toward the Old Dominion Chapter's sponsorship opportunities at the National Education Conference in Norfolk. We want to thank all of our supplier members who showed their support of our chapter by exhibiting. We also want to thank the SGMP Educational Foundation for the assistance they provided in the form of a \$300 check to assist with Connie's travel ex-

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## **SGMP's Annual Education Conference 2002 Highlights**

### **Who should attend?**

- ✓ Meeting managers and meeting professionals in government, all facets and experience levels!
- ✓ Hoteliers, car rental companies, airlines, convention bureaus, anyone who provides services and supplies to the government meeting industry.

### **What goes on?**

- ✓ Three full days of educational opportunities.
- ✓ Personal development, customer service, contracts, meeting management – over 35 workshops covering topics important to us in our professional and personal lives.
- ✓ An industry forum where both sides of our industry can talk over issues that are incredibly important to working together and making sound decisions.

### **When?**

- ✓ Wednesday, May 15th ending with a marvelous event on Saturday, May 18th; so schedule your departure on Sunday, May 19, 2002.

### **Where?**

- ✓ Norfolk Waterside Marriott Hotel, 235 E. Main Street, Norfolk, VA 23510; phone 757-627-4200
- ✓ Sheraton Norfolk Waterside Hotel, 777 Waterside Drive, Norfolk, VA 23510; phone 757-622-6664
- ✓ Room Rates: Planner \$99 plus tax; Supplier \$129 plus tax

### **Why?**

- ✓ SGMP is committed to its members, their education, their networking, their personal and professional growth and your organization!

### **Conference Fees, Early/Regular Registration Cost**

- ✓ Government Planner Member: \$285/\$335
- ✓ Government Planner Non-Member: \$360/410
- ✓ Contract Planner Member: \$375/425
- ✓ Contract Planner Non-member: \$525/575
- ✓ Student Member: \$150/\$150
- ✓ Supplier Member Non-Exhibiting: \$575/\$625
- ✓ Supplier Non-Member: \$1,050/\$1,050
- ✓ Guest: \$315/\$365
- ✓ Banquet: \$75/\$75

As with all SGMP events, we feel that our suppliers are our partners in the success of every event and of our organization. Our Board would like to assist our partners by giving all returning exhibitors a \$100 discount on their exhibit fees. There is an additional line for our returning partners. We want to show our appreciation for your past support and make it possible for everyone to enjoy SGMP's 2002 Conference, *At the Helm of Education*, in Norfolk, VA.

### **MARK YOUR CALENDAR - Future Annual Conferences Announcement:**

- May 15-19, 2002 Norfolk, Virginia
- May 21-25, 2003 Orlando, Florida
- May 26-30, 2004 Nashville, Tennessee

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penses. We are trying in any way we can to raise money to help our chapter members attend the SGMP 2002 Conference, and this contribution was certainly appreciated. Many of the properties had wonderful giveaways. We are going to have to investigate those Longwood College Ladies, Brenda Ferguson and Donna Simpson, however, who both won several prizes. They've got to share their secret for winning!

The conference evaluation sheets gave the conference the highest marks. It was a wonderful day of education, networking and friendship. It was a true example of our conference theme – *Moving into the Future with SGMP*.

Special thanks to our Sponsors: Platinum Sponsor – Holiday Inn Chesapeake, Barbara Starnes; Gold Sponsor – Chesapeake Conference Center, Jane Wrenn, CMP; and SGMP Educational Foundation.

## Impact Survey: Have Government Meetings Changed? We Need Your Help!

By Jim Fausel, CMP, CMM

The attacks on the United States have shocked the hospitality industry out of their complacency. Tourism marketing, meeting security, and meetings in general have brought meeting planners and suppliers back to the drawing board.

Government meetings have felt the impact – but to what extent? How has our industry changed? Has there been a reduction in government meetings? This is pertinent information that would be helpful to you, our members, so you can appropriately plan for the future. We need to find out; and we need your help.

The survey is a result of a meetings management class at Arizona State University. A graduate student, Andrew Niu, has a background in research and together with his faculty advisor, Denis Le Clerc,

developed a survey to be given to all government planners.

We will be sending the survey to all government planners in SGMP and a sampling of our supplier colleagues. We ask that you take a few moments to fill out this quick and simple survey and send it back as soon as possible. The results will be shared at the National Conference in Norfolk and published in the June issue of *Government Meetings Advantage* magazine.

Thank you for your cooperation and support of this project!

If you need further information about this project, contact Carl Thompson, Executive Director, SGMP, at 703-549-0892; or e-mail at [carl.c.thompson@sgmp.org](mailto:carl.c.thompson@sgmp.org).

## Quiet Time: Not only Is It Possible, It Is Essential to Succeed

By Carol Halsey

During the 15 plus years I worked as an executive assistant to CEOs and presidents of large corporations and small businesses, I observed they all had several things in common. One in particular was, every day they would close their office door and instruct that they not be disturbed - no visitors, no telephone calls. This period would usually last for an hour, sometimes more, sometimes less. This was their quiet time.

If you are practicing this habit, you probably think that this is the most productive time in your day. If you do not take quiet time, you are missing one of the greatest techniques of time management.

There are many ways to use quiet time, such as: working on a speech, writing a report or an article,

planning for future business, identifying short and long term goals, designing a marketing strategy, preparing an estimate or contract, or catching up on paperwork. It is a time to review your goals and lay out a plan to accomplish them.

Quiet time is best utilized during your most productive time of the day. Schedule the time in your planner, at least one hour. This is an appointment you commit and keep with yourself. Occasionally, circumstances or events will overrun your quiet time in which case you have to reschedule and find a way to fit it in.

If you do not have an office door to close, quiet time is still possible. Let telephone calls go to voicemail. When others approach you to talk or

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visit, politely explain that you are concentrating on a very important project and will get back to them later. In most cases, this works just fine. After a while, others will recognize when not to disturb you. You can also tack a *Do Not Disturb* sign on the entrance to your work area.

Quiet time is a very effective tool in your work-box. By committing to quiet time every day, you are being proactive, and taking control of how to

make the best use of your time, which is a part of being organized.

*Carol Halsey is founder and president of Business Organizing Solutions. She is a professional organizer, consultant, speaker, and author of 93 Organizing Tips to Simplify Your Business Life. You can get this booklet, articles, ideas, and a free Idea Kit, filled with simple tips for saving time, simply by visiting her Web site: [www.PilesToFiles.com](http://www.PilesToFiles.com).*

## SGMP's Educational Foundation is the Place to Look for Your Next Speaker!

By Karla Starkweather

The Rance R. Willis Educational Foundation through the Chapter Assistance program has created a Speakers Bureau especially for you and your chapter's education. Take this opportunity to see what your membership in SGMP is offering.

The *Speakers Bureau Booklet* lists more than 20 presenters who are knowledgeable on topics ranging from core meeting planning to personal development to chapter operations. The Foundation encourages chapters to utilize this resource.

A second part of Chapter Assistance is financial assistance. The Foundation offers grants for up to 10

chapters per year. The grants are as much as \$300, and are intended to help chapters with transportation costs for presenters from the Speakers Bureau.

Don't let your chapter miss out!

For a copy of the *Speakers Bureau Booklet* listing the speakers and their topics, contact SGMP National Headquarters, 908 King Street, Lower Level, Alexandria, VA 22314, by phone 703-549-0892, by fax 703-549-0708, or via e-mail at [info@sgmp.org](mailto:info@sgmp.org). The booklet also contains information about applying for a financial assistance grant and joining the Speakers Bureau.

## Become a Certified Meeting Planner!

By Stacy Janecka, CMP

If you are interested in becoming a certified meeting planner (CMP) take the first step by visiting the CIC Web site, [www.conventionindustry.org](http://www.conventionindustry.org). Order the *CMP Candidate Handbook* from the CIC office by completing and returning the order form with the \$35 fee.

In order to take the examination in July 2002, you must submit an application and \$150 fee by March 11, 2002 and the registration fee of \$325 by May 13, 2002. The examination will be held July 20, 2002 in the following cities:

- Atlanta, GA • Boston, MA • Chicago, IL •
- Dallas, TX • Denver, CO • New York, NY •
- Orange County, CA • Orlando, FL • San Diego, CA •
- San Francisco, CA • Washington, DC •
- Toronto, Ontario (MPI's World Education Congress)

If you have any questions or would like more information, contact Stacy Janecka, CMP, at 512-475-4600 or via e-mail at [srj2@oag.state.tx.us](mailto:srj2@oag.state.tx.us).

## CHAPTER MONTHLY MEETINGS CALENDAR

### Arizona Chapter

- February 20: Negotiating Government Contracts, Crowne Plaza Phoenix North
- March 27: Education Fair, Crowne Plaza Downtown

### Atlanta Chapter

- February 20: Patrons and Partners Night, Marriott Marquis

### Crossroads of America Chapter

- February 26: Selling Ideas to an Indifferent World, Holiday Inn East

### Florida Capital Chapter

- February 19: Ethics, Silver Slipper
- March 19: Supplier Appreciation Dinner, Brokaw-McDougall House

### Heart of Illinois Chapter

- February 26: Reunion Can Be Murder, Crowne Plaza
- March 26: Educational Session, Renaissance

### NATCAP Chapter

- February 20: Partnerships/Memberships, Bring a Guest, Monarch Hotel
- March 20: Updating Playbook/APEX Initiative, Hilton Silver Spring

### Northern Lights Chapter

- February 21: Thomas Ruzsa, Sheraton
- March 21: Leah Huesing, Hilton

### Old Dominion Chapter

- March 6: What Can You Do to Help? Wyndham Airport Hotel

### Rocky Mountain Chapter

- February 26: Holiday Inn
- March 13: Meetings Industry Council, Holiday Inn

### Sacramento Chapter

- March 14: Bring the Boss Night, Calif. Expo. & State Fair Turf Club

### San Francisco Bay Area Chapter

- February 28: New Age in Meeting Planning Part Two, Sir Francis Drake
- March 28: SGMP Educational Conference & Tradeshow 2002, Cathedral Hill Hotel

### Texas Lone Star Capital Chapter

- February 14: Decorations and Gifts, Austin Airport Marriott
- February 22-23: Partner's in Education Joint Conference, Plano, Texas

## Education Foundation

- **Chair:** Johnna Meyer, CMP (Phone: 916-322-0788)
- **Vice Chair, Fund Raising:** Robin Wilson, CMP (Phone: 650-329-4403)
- **Vice Chair, CMP Certification & Professional Development:** Pamala Corona, CMP (Phone: 916-654-7940)
- **Vice Chair, Chapter Assistance/Leadership:** Karla Starkweather (Phone: 512-206-4742)

## Next National Board Meeting

- ✓ March 14-16, Sacramento CA.

## Chapter Presidents

### Arizona

**Judy Winder, CMP**  
602-543-7706

### Atlanta

**George F. Smith**  
770-928-9286

### Buckeye

**Jackie McNeary**  
614-466-5332

### Central Florida (Gainesville)

**Elmer "Ole" Nelson, CMP**  
352-367-2384

### Chicago

**Jan Stinson**  
312-353-6790

### Rocky Mountain (Colorado)

**Claudette Ferris, CPS**  
303-692-3380

### Crossroads of America (Indiana)

**Teresa Campbell**  
317-232-5517

### Dallas

**Loretta M. Terry**  
214-767-4578

### Florida Capital

**Patti J. Spain**  
850-245-4455

### Great Lakes State

**Sue Micensky**  
906-475-4248

### Greater Los Angeles

**Nedra Cooper**  
562-940-2813

### Greater Oregon

**Nancy Ahlbin**  
503-378-2497

### Heart of America (Kansas City)

**Velerie Eddleman, CMP**  
816-926-7449

### Heart of Illinois

**Tammy Miner**  
217-524-2663

### Missouri State Capitol

**Terry R. Boldt, CMP**  
573-751-9064

### National Capital

**Melody Kebe, CMP**  
703-882-1795

### Northern Lights

**Timothy S. Perry**  
651-215-3849

### Old Dominion

**Gloria Colvin**  
804-786-8225

### Pacific Northwest

**Trish McFadden, CMP**  
360-586-2348

### Sacramento

**Wendi Williamson**  
916-323-8768

### St. Louis Gateway

**Gayle French**  
314-263-4122

### San Diego

**David Aguirre**  
619-556-8035

### San Francisco Bay Area

**Delia Peng**  
415-522-2841

### SGMP North Carolina

**Bridgette Harris**  
919-733-3484

### Tennessee

**Norma Cardwell**  
865-574-5979

### Texas Lone Star Capital

**Heather Hidalgo**  
512-347-9927

### Wild West Chapter

**Crystal Mappes**  
905-271-5288

## SGMP National Board

### President: Cheryl Thompson, CMP

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